

# Unleashing Possibilities.



future, faster.  
**Together.**

# Accelerate Skoda’s Strategic Priorities with LTIMindtree's 4Es

## Excel

**Agile Operations –**  
Enhancing efficiency and innovation in R&D, supply chain, assembly and manufacturing.

- PLM transformation saved **72,000+** hours for engineering leader
- Real-time monitoring reduced manual effort by **90%** for a Japanese OEM
- Supply chain program cut **\$1.8B** in inventory
- **7-10%** productivity boost for VW’s Commercial vehicles segment

## Experience

**Human-Centric Innovation –**  
Improving experiences to optimize Marketing, Sales, and Aftersales performance.

- Increased web payments by **27%** for Japanese OEM
- DTC strategy drove **50%** revenue for a luxury household brand
- **52K** vehicles connect to reduce workshop downtime by 15
- Global eCommerce boosted online revenue by **9%** YoY for lifting equipment leader

## Ecosystem

**Sustainable Practices –**  
Driving growth and transformation through ecosystem collaboration.

- New business model increased field productivity by **20-30%** for a \$7B services company
- Connected 35,000+ workers to boost productivity by **12%** for EPC leader
- Digital transformation cuts battery waste by **10%** for a truck maker
- Computer vision eliminated label defects for a major retailer

## Enable

Boosting Digital & Data-Driven Decisions  
Transforming IT with Insight Fueled Software Delivery Acceleration

- **20-25%** acceleration in the defect turnaround-time for a major insurer
- Over **80%** accuracy in defect and hotspot (risk) prediction for Japanese OEM
- Hyper-Automation to drive process efficiency for VW’s Commercial vehicles segment
- Domain aligned data products to drive faster decisions

## Skoda Strategic Priorities for 2030

» **EXPAND**    » **EXPLORE**    » **ENGAGE**

# LTIMindtree Three Delivery Pillars...

| Power of Platforms   | Power of People   | Power of Partnerships  |
|--|---|--|
| <p>Accelerating software developments with market leading tools and natively developed AI platforms</p> <p>AppScribe</p> <p>Genie</p> <p>Wingman</p> <p>CosmosQE</p> <p>Insights</p> <p>SAP GUI AI</p> | <p>Right Talent</p> <p>Right mix of talent at the right place at the right price (Optimized Onshore-Offshore Mix)</p> <p>Domain First Mindset</p> <p>Deliver domain driven solution relevant to customer goals</p> <p>Frictionless Change</p> <p>Ensure the transition is effective, managed and doesn't cause disruption</p> | <p>SAP</p> <p>SAP Pinnacle Award for Industry Innovation , LOB Solutions for Automotive</p> <p>databricks</p> <p>Databricks Transformation Partner of the Year Award 2024</p> <p>snowflake</p> <p>Snowflake Manufacturing and Industrial Data Cloud Services Partner of the Year Award</p> <p>Google Cloud</p> <p>Google Cloud Partner of the Year for the Manufacturing Industry Segment 2024</p> <p>Microsoft</p> <p>Winner of Top 5 Solution Award in AI Solution Foundry Competition</p> <p>aws</p> <p>AWS Sustainability Partner of the Year 2024</p> |

## Our Success Stories: A true reflection of our delivery approach

|   |   |
|---|---|
| <p><b>HONDA</b><br/>The Power of Dreams</p> <p>4 time award winner<br/>Supplier of the Year, 2022</p>                     | <p><b>Carrier</b></p> <p>Awarded Indirect Supplier Award<br/>2024 in Global Supplier Summit</p> |
| <p><b>SCANIA</b></p> <p>ISG Transformation of the Year EMEA 2024 for Scania Delivery of Battery Factory IT foundation</p> | <p><b>OTIS</b></p> <p>Awarded "Global Strategic Partnership" by OTIS for the year 2024</p>      |

LTIMindtree is driven by an AI-first mindset to design and develop **differentiated technology solutions** that help our clients thrive, today and tomorrow.

Our vision for realizing the full potential of AI is built on 3 Core Principles

|  |   |  |
|--|---|--|
| <b>AI IN<br/>EVERYTHING</b><br>Infuse AI in everything we do | <b>EVERYTHING<br/>FOR AI</b><br>AI at scale,engineered together | <b>AI FOR<br/>EVERYONE</b><br>Empowering people, humanizing AI |
|--|---|--|

Infusing AI in the way we deliver  
our services and solutions

|                           |                            |                             |                                |
|---------------------------|----------------------------|-----------------------------|--------------------------------|
| AI in Experience          | Copilot for UX Design      | Augmented Creatives         | AI-Powered Marketing Campaigns |
| AI in Digital Engineering | Automated Code Generation  | AI-Powered Modernization    | AI-Generated Test Cases        |
| AI in Data                | AI Driven Data Quality     | AI-Powered Data Migration   | Conversational Analytics       |
| AI in Enterprise Apps     | AI-Powered Process Design  | Embedded AI Processes       | AI-Assisted Master Data        |
| AI in Infrastructure      | Cognitive Self-service     | AI-Driven Reliability       | Self-Optimizing Cloud          |
| AI in Security            | AI-Driven Threat Detection | AI-Driven Incident Response | AI-Enabled Identity            |
| AI in Business Operations | AI-Driven Customer Service | AI-Driven Underwriting      | Autonomous FP&A Agents         |



Modernize >> Build >> Operate



# LTIMindtree: A fast-growing challenger

Built with purpose, our beliefs and values fuel our client-centric culture.



## Purpose

Solve to Unleash  
Possibilities



## Vision

Enable business  
and Communities  
to Flourish in a  
Hyperconnected  
World



## Values

- Be driven by purpose
- Act with compassion
- Be future ready
- Deliver impact



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# Useful Links:

- *How to build a timeless enterprise? (Build a true Digital Core)*
- *How do we realize the full potential of organization's data with a robust data foundation?*
- *Leap Into Future: AI transformation with EU AI Act readiness*

**With LTIMindtree  
you can confidently expect**

|                                      |   |                                       |  |                                  |
|--------------------------------------|---|---------------------------------------|--|----------------------------------|
| <b>Engagement</b><br>from Executives | <b>Transparency</b><br>that earns trust | <b>Tenacity</b><br>to deliver results | <b>Flexibility</b><br>to suit your needs | <b>Delight</b><br>beyond the SoW |
|--------------------------------------|---|---------------------------------------|--|----------------------------------|

LTIMindtree is a global technology consulting and digital solutions company that enables enterprises across industries to reimagine business models, accelerate innovation, and maximize growth by harnessing digital technologies. As a digital transformation partner to more than 700 clients, LTIMindtree brings extensive domain and technology expertise to help drive superior competitive differentiation, customer experiences, and business outcomes in a converging world. Powered by 86,000+ talented and entrepreneurial professionals across more than 40 countries, LTIMindtree — a Larsen & Toubro Group company — solves the most complex business challenges and delivers transformation at scale. For more information, please visit <https://www.ltimindtree.com/>.